

# Delivering New Treatments, Creating Future Smiles

COMPANY PROFILE

# We strive to improve human health and contribute to a society enriched by smiles.

Medicine keeps advancing, but many people around the world are still facing diseases with no cure. Innovative new drugs can bring courage for tomorrow to patients and their families, and also to healthcare professionals striving to provide the best treatment. We are determined to continue pursuing the development of innovative new drugs, in areas from treatment to addressing pre-symptomatic conditions and disease prevention. In doing so, we wish to continue contributing to people's irreplaceable "everyday smiles." Delivering New Treatments, Creating Future Smiles





# **President's Message**

# Building Societies Enriched by Smiles with the Power of Pharmaceuticals — Doing What Needs to Be Done

Since Taiho Pharmaceutical's establishment in 1963, our employees have each thought about what it means for Taiho Pharmaceutical to do what needs to be done, and then acted accordingly. This is what drove us to develop a new oral anticancer drug at a time when oral anticancer drugs, which can be taken at home, were scarcely used. Ever since, we have powered our constant search for optimal methods of administration. Taiho Pharmaceutical celebrated its 60th anniversary last year. Looking back on some of our history, it is clear that Taiho Pharmaceutical's growth has been supported by a culture where people persistently do what needs to be done, and passing the baton of that determination to their colleagues. We aim to keep growing by continuing to develop human resources who have the commitment and capacity to do what needs to be done. "We...contribute to a society enriched by smiles" is a phrase that I especially value in our corporate philosophy. Working together with colleagues around the globe, our entire team will continue to deliver to the world high-quality, outstanding products that can be used with peace of mind. We will do our best to bring smiles to patients, indeed, to all people facing various problems, always helping to keep the rhythm of life flowing each and every day. I am confident that these efforts will enhance Taiho Pharmaceutical's presence as a valuable company that supports people's health and helps to build sustainable societies.



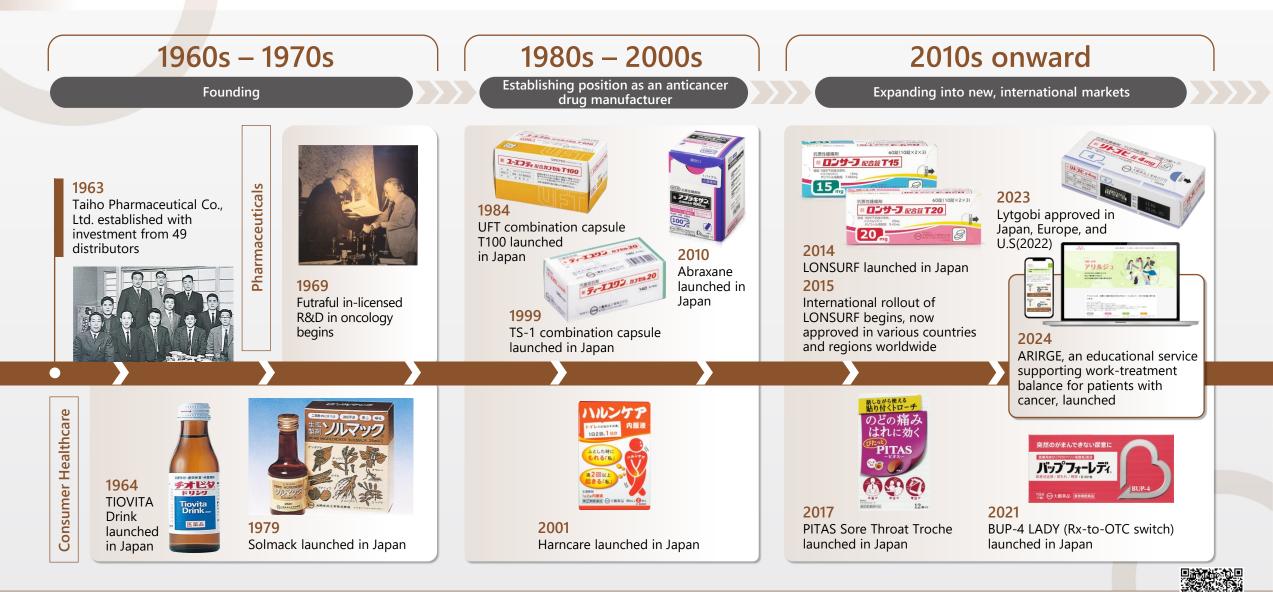


#### Masayuki Kobayashi

President and Representative Director

# **History of Taiho Pharmaceutical**







# **Taiho Pharmaceutical in Numbers**



Taiho Pharmaceutical operates two businesses: the Pharmaceutical Business and the Consumer Healthcare Business.



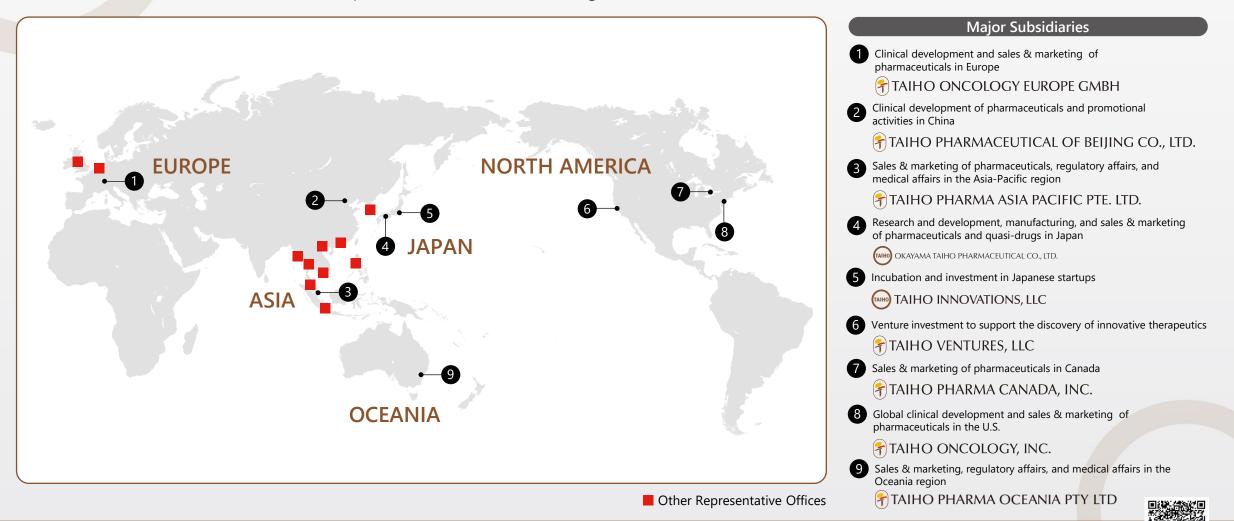
1 As of December 31, 2024, consolidated

2 Calculated with the number of employees who had a child born in 2024 as the denominator, and the number of employees who started childcare leave as the numerator. Includes employees who had a child born in the previous year and started childcare leave in 2024. For men, includes those who took short-term childcare leave.



# Globalization

Taiho Pharmaceutical is striving to establish itself as a trusted specialty pharmaceutical company worldwide. We conduct R&D in drug discovery in collaboration with affiliates in the U.S., Europe, Asia, Oceania and other regions. As of March 2024, we have business locations in 16 countries worldwide.



6

https://www.taiho.co.jp/en/company/global/

Globalization

# Globalization

families, and caregivers worldwide.

Taiho Pharmaceutical has been steadily expanding its business in the global market, with sales outside Japan representing approximately 60% in 2024. We will continue strengthening our global presence, aiming to appropriately deliver treatments to patients in need around the world.



anticancer drugs for an array of solid tumors

and hematological malignancies.

2020 2021 2022 2023 2024 <sup>0%</sup>



### Two Businesses Pharmaceutical Business

Creating the Future of Cancer Treatment: Improving Patients' Quality of Life

Taiho Pharmaceutical has been in the business of pharmaceuticals (prescription drugs), including anticancer drugs, since its early days in the 1960s. Starting with the launch of Futraful in 1974, Taiho Pharmaceutical has continuously delivered new drugs to the world. Among them, LONSURF—a novel drug originating in Japan—is currently available in various countries and regions. In recent years, we have been conducting R&D on unique new drugs using new drug discovery platforms, producing many new drug candidates, mainly in oncology. At the same time, we have been focusing on post-marketing drug development, aiming to contribute to optimal treatment for each patient by leveraging our advanced information provision capabilities to support team healthcare.

#### Pharmaceutical Business

### Drug Discovery

Searching for new substances that can become new drug candidates and evaluating their efficacy and safety in various tests

### Post-Marketing Drug Development

Continuing to develop drugs even after launch so they can be used with greater peace of mind, repeatedly checking their safety and efficacy during use by many patients in the post-marketing phase



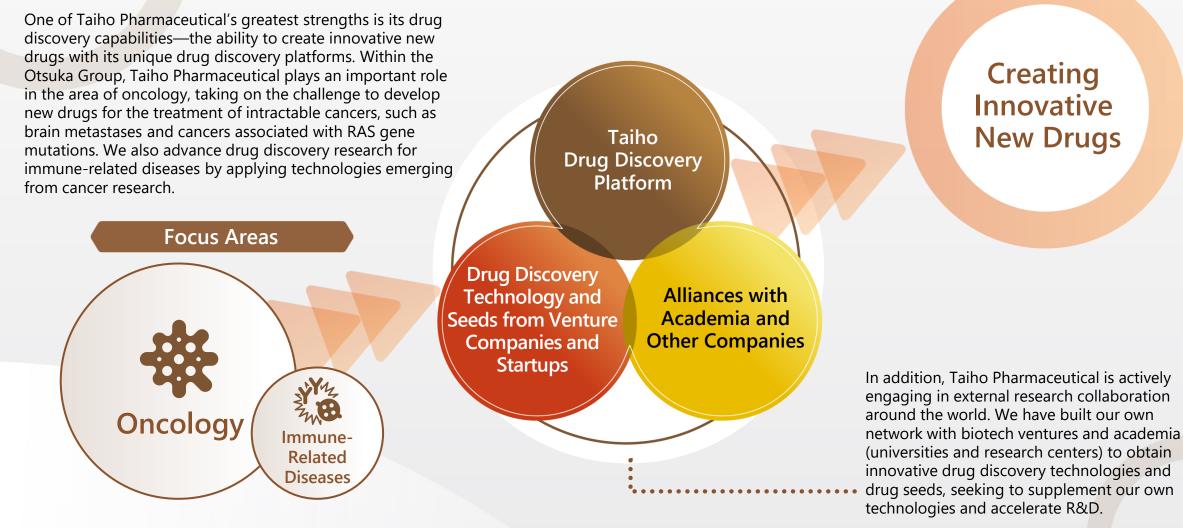
Today and Every Day

TAIHO PHARMA

Pharmaceutical Business

# **Drug Discovery**

Today and Every Day

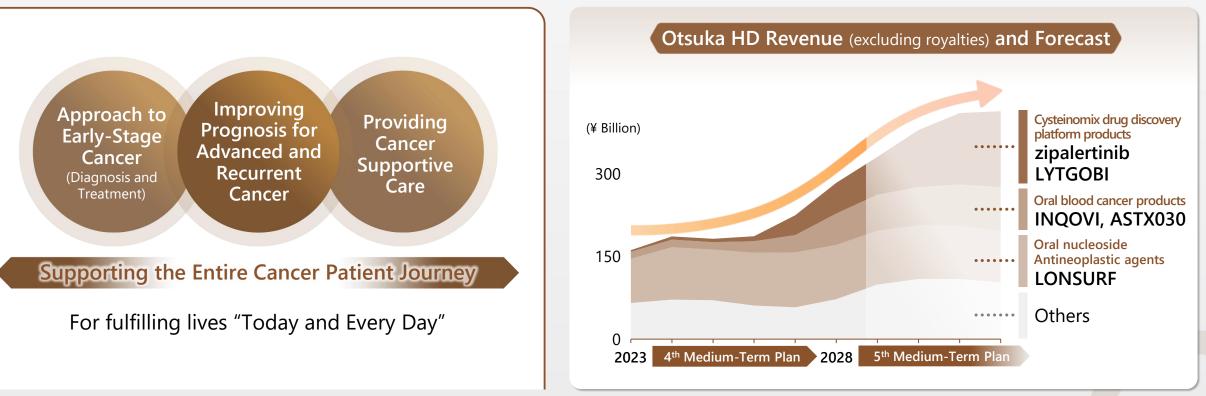




Drua Discover

# Taiho Pharmaceutical: Supporting the Otsuka Group's Oncology Business TAIHO PHARMA

Taiho Pharmaceutical plays a key role in the area of oncology within the Otsuka group's Pharmaceutical Business. Guided by the promise to support people's "Today and Every Day," we aim to improve the quality of life for cancer patients worldwide by providing total support at every stage of treatment. According to the Fourth Medium-Term Management Plan (2024–2028) of Otsuka Holdings (hereafter, Otsuka HD), oncology is expected to achieve further growth as the second pillar of revenue within the Pharmaceutical Business, alongside the psychiatry and neurology areas.



Quoted from Otsuka HD Fourth Medium-Term Management Plan presentation materials

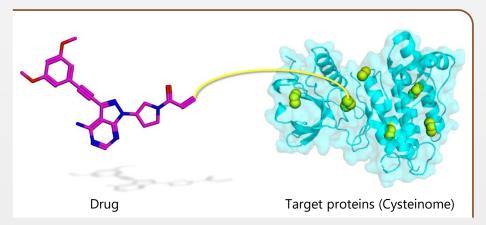


#### Supporting Drug Discovery Taiho Pharmaceutical's Drug Discovery Platforms

Taiho Pharmaceutical focuses on developing and expanding its drug discovery platforms, which it has used to successfully identify an extensive development pipeline. For instance, the company's proprietary Cysteinomix drug discovery platform, which has gained international recognition, delivered futibatinib, which was approved in the U.S. in 2022, and in Japan and Europe in 2023. The high in-house drug discovery success rate at Taiho Pharmaceutical can also be attributed to the close collaboration among researchers who possess expertise in various specialties.

#### Cysteinomix Drug Discovery Platform

High In-House Drug Discovery Rate: Integrating Drug Discovery Platforms and Diverse Expertise



Cysteinomix drug discovery platform is Taiho Pharmaceutical's proprietary drug discovery technology, known for its ability to achieve strong binding and high selectivity leveraging a covalent binding mechanism employing the cysteine residues of target proteins. This technology can be expected to have clinical benefits, such as reduced toxicity.



Drugs discovered in-house 14 (approx. 63%) (as of March 31, 2025)



Today and Every Day

TAIHO PHARMA

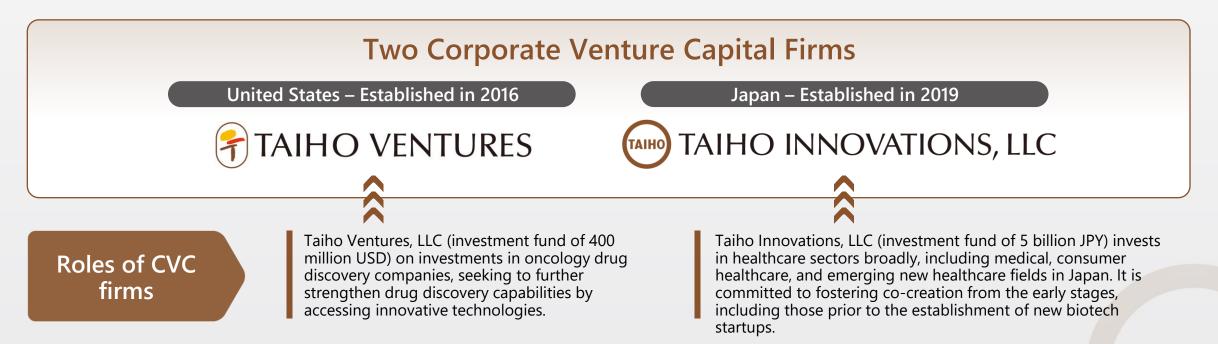
#### Supporting Drug Discovery Corporate Venture Capital (CVC)



Through its two CVC firms, Taiho Pharmaceutical actively invests in and supports biotech startups and academic entrepreneurs who are developing unique seeds and innovative drug discovery technologies around the world.

# Purposes of establishment

- To gain early access to cutting-edge drug discovery technologies and assets (new drugs and drug candidates)
- To drive drug discovery through business alliances and open innovation via investments
- To support the establishment of biotech startups based on basic research at universities





#### Supporting Drug Discovery Alliances with Academia and Other Companies

Taiho Pharmaceutical collaborates with academia, other companies, and public research institutions, forming business partnerships to accelerate research and development and pursue the challenge of creating innovative new drugs.

#### Collaboration with academia

Taiho Pharmaceutical shares specialized knowledge and enhances its drug discovery technologies by collaborating with academia, thereby accessing advanced research expertise. This also leads to human resource development and new approaches to drug discovery that capture clinical needs. We leverage these advantages to realize drug discovery research that meets clinical needs, such as therapeutic drugs for intractable cancers.

Taiho Pharmaceutical's collaboration with other companies and public research institutions enables the utilization of advanced expertise and research resources, thereby accelerating global research, development, and commercialization, primarily in oncology. It also expands the potential for research and development of innovative new drugs for the next generation by sparking synergies with in-house drug discovery.

Collaboration with other companies and public research institutions



Today and Every Day

TAIHO PHARMA

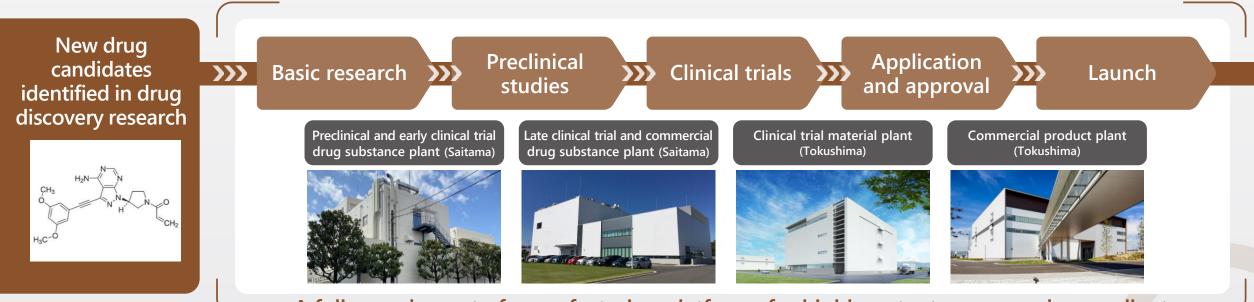
# Pharmaceutical Technology Research (CMC)



Conducting R&D of Drug Substances and Products, and Ensuring Quality

Pharmaceutical technology research plays a crucial role in creating pharmaceuticals, connecting drug discovery research (drug discovery), clinical development (clinical trials), and commercial production (supply to clinical settings). It includes a series of essential processes, from the creation of new drugs to their supply to clinical settings, including: CMC<sup>1</sup> research for developing new drug candidates identified in drug discovery research into investigational drugs; production technology for establishing commercial manufacturing methods for their use in clinical settings; and quality control for managing the assured quality of commercially manufactured drugs. Taiho Pharmaceutical has internalized<sup>2</sup> the manufacturing platform for oral solid dosage forms, ensuring high quality and stable supply.

1 CMC:Chemistry, Manufacturing and Control 2 The company also strategically utilizes contract manufacturing.



A full complement of manufacturing platforms for highly potent compounds compliant with global regulations covering preclinical to commercial stages

# Two Businesses Consumer Healthcare Business

TAIHO PHARMA

Contributing to Healthy Living

Consumer Healthcare business, which handles OTC (Over-The-Counter) products available at pharmacies, drugstores, and retail outlets, is committed to taking a consumer-centric approach and strives to build brands that continue to be chosen by consumers.

With the aim of supporting healthy and loving lifestyles, we focus on unique product development through R&D, engaging marketing activities to reach consumers, and sales initiatives that emphasize dialogue. Through these efforts, the Consumer Healthcare business contributes to consumer health from a wide range of perspectives. Taiho Pharmaceutical's flagship brand, TIOVITA Drink, has been supported by countless consumers and celebrated its 60th anniversary in February 2024. We hereafter will continue to nurture brands that will continue to be cherished for years to come.





# **Manufacturing Sites**

Today and Every Day

Taiho Pharmaceutical operates four plants—the main Tokushima Plant, and the Kitajima, Saitama, and Inuyama plants—which collaborate seamlessly in production. All of these plants implement thorough quality control in compliance with GMP<sup>1</sup> standards. In particular, the Kitajima and Saitama plants meet international standards, having undergone inspections by overseas authorities, including the FDA,<sup>2</sup> while the Tokushima Plant meets GMP requirements stipulated by international business partners. With a responsibility to provide a stable supply of life-sustaining pharmaceuticals, Taiho Pharmaceutical also takes steps to prepare for disasters. For the supply of anticancer drugs, the company has acquired ISO 22301 certification, an international standard for business continuity management.

 Good Manufacturing Practice is a system for ensuring that products are consistently produced and controlled according to quality standards.
United States Food and Drug Administration

#### Tokushima Plant

Manufactures pharmaceuticals and quasi-drugs in a variety of formulations

#### Kitajima Plant

Manufactures anticancer agents as global production site Saitama Plant

Manufactures drug substances

#### Inuyama Plant

Manufactures crude drugs



Manufacturing Sites

# Main Products (Pharmaceutical Products)

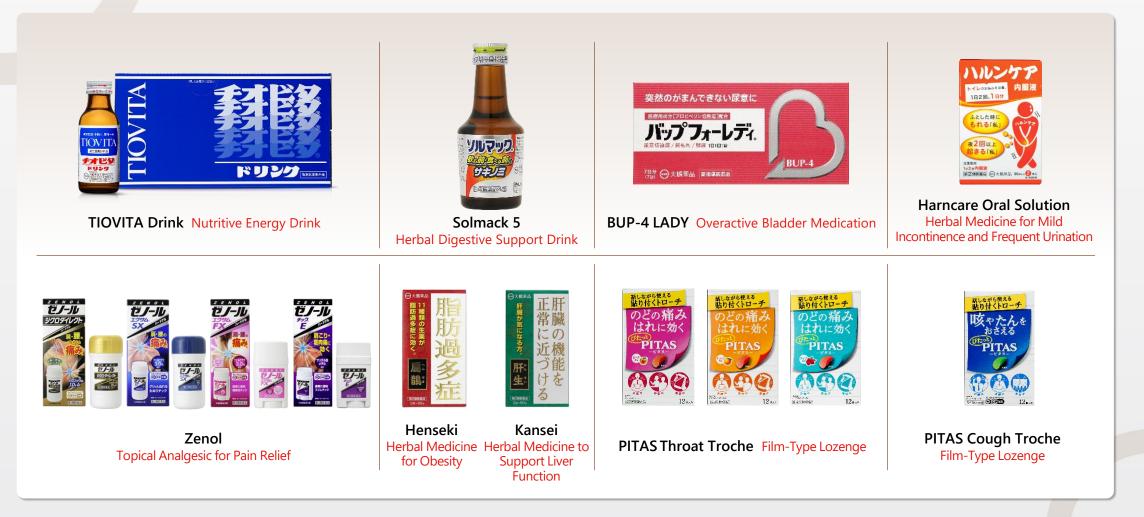






# Main Products (Consumer Healthcare Products)







# **Health Management**

Today and Every Day

2025

Taiho Pharmaceutical strives to create work environments where every employee can work with freedom and energy, and in good health, both physically and mentally. All employees work together to maintain and promote health, participating in various efforts to improve the company's productivity and performance, create innovation, and contribute to society. In recognition of these activities, Taiho Pharmaceutical was certified as a Health and Productivity Management Outstanding Organization (White 500) in 2025.



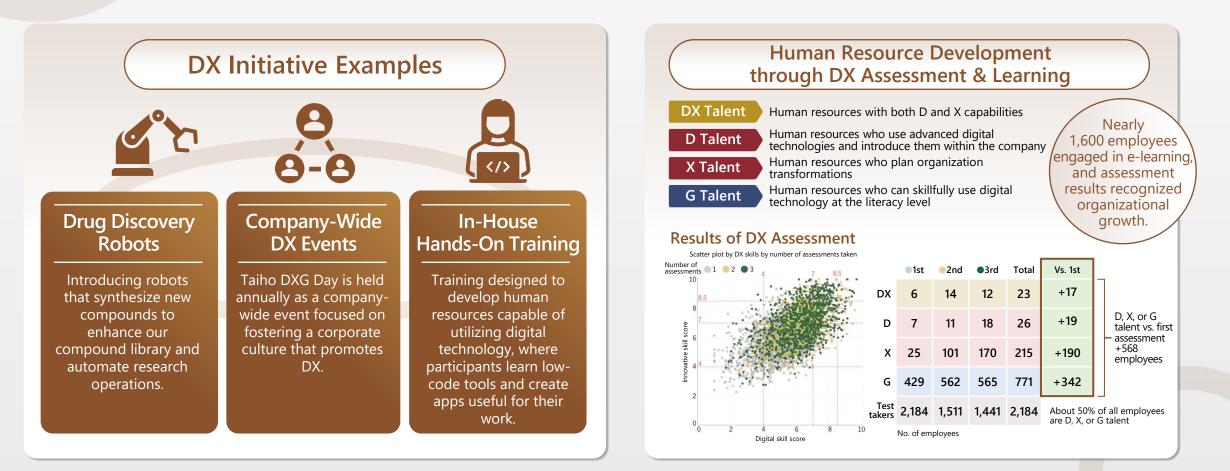




# **Digital Transformation**

Today and Every Day

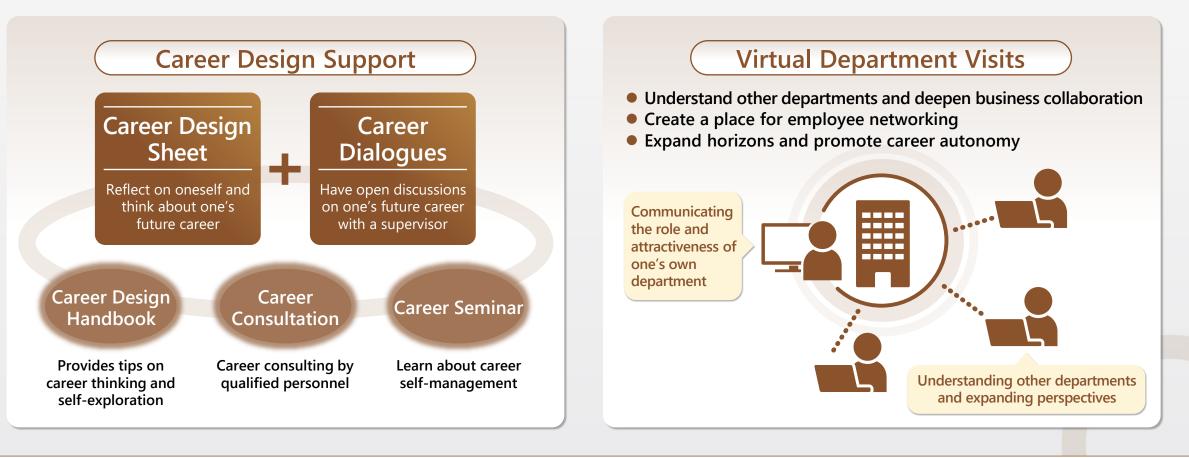
Taiho Pharmaceutical is pursuing digital transformation (DX) guided by the vision of "More Transformation, More Chances." To continue our contribution to society, it is essential that we transform our operations by leveraging digital technology. We aim to convert the new chances generated by this transformation into further growth.



# **Career and Culture**

Today and Every Day

In order to realize our corporate philosophy, we emphasize growth opportunities for each employee at Taiho Pharmaceutical. "Career Dialogues" are conducted using a "Career Design Sheet" to facilitate open discussions about one's future career with supervisors. Employees can also avail themselves of career consultations with qualified in-house career consultants. One of the attractive aspects of the company's culture is its openness regarding career development. For instance, in 2023, we officially launched virtual department visits. This online in-house communication program has been well-received internally for allowing employees to learn about the work of other departments.

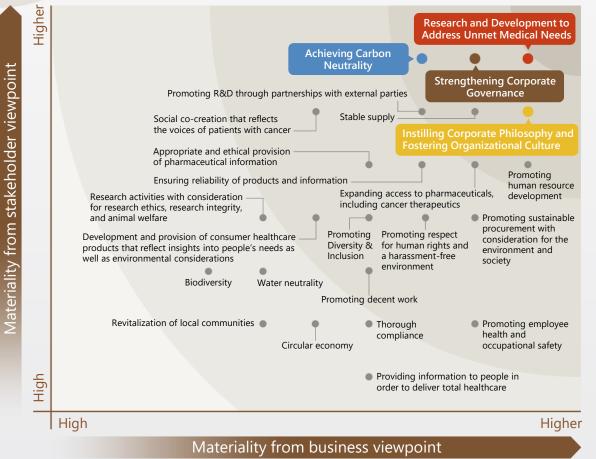


# Taiho Pharmaceutical's Materiality (Material Issues)



Taiho Pharmaceutical has evaluated the social issues it aims to address from business and stakeholder viewpoints and identified those that are the most important as its material issues. By integrating these material issues with our medium-to long-term growth strategies, we aim to implement a sustainable business and to contribute solutions to social issues through our business activities.

#### Materiality Map of Social Issues to be Addressed by Taiho Pharmaceutical







# How Materiality (Material Issues) Is Related to the SDGs and Corporate Strategies





Today and Every Day

TAIHO PHARMA

# **A Promise from Taiho Pharmaceutical**

# TAIHO PHARMA

# **Today and Every Day**

Nothing feels so precious as the Everyday flowing along in the usual way. Supporting the flow of your life is our work. When the flow of your everyday life is lost, we put all our power into helping you restore it —Today and Every Day.

A promise from each one of us at Taiho Pharmaceutical.



# **Company Overview**

	Today a	nd Ever	y Day
TAIHO	TAIH	O PH	IARMA

Company Name	TAIHO PHARMACEUTICAL CO., LTD.
Established	June 1, 1963
Capital	¥200 million
Representative	Masayuki Kobayashi, President and Representative Director
No. of Employees	2,145 (as of December 31, 2024, non-consolidated)
Sales	¥220.5 billion (fiscal 2024, non-consolidated)
Offices	Head Office: Tokyo Branches: 11 in Japan Offices: 45 in Japan Plants: 4 in Japan Laboratories: Tsukuba (Ibaraki) and Tokushima
Head Office Location	1-27 Kandanishiki-cho, Chiyoda-ku, Tokyo, 101-8444 Japan TEL +81-3-3294-4527
Business Description	Manufacture, sale, import and export of pharmaceuticals, food supplements, sundry goods and medical devices





Corporate Data https://www.taiho.co.jp/en/company/outline/

# Otsuka Holdings

#### Corporate Philosophy

#### Otsuka-people creating new products for better health worldwide

#### Overview

The Otsuka group of companies, whose origins date back to 1921, aims to contribute to the health of people around the world. It aims to do so through two main pillars: the pharmaceutical business for the diagnosis and treatment of diseases and the nutraceutical\*1business to support the maintenance and promotion of everyday health.

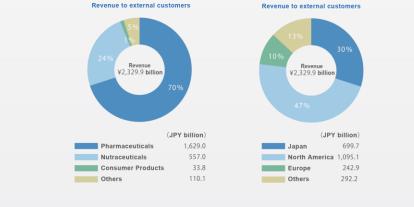
The company's culture, summarized in a few words as, "Ryukan-godo" (by sweat we recognize the way), "Jissho" (actualization) and "Sozosei" (creativity), have been fostered by successive Otsuka leaders. These are emphasized by our 35,000\*<sup>2</sup> employees across 174 group companies in 32 countries and regions who strive to create and market unique products and services.

\*1. Nutraceuticals: nutrition + pharmaceuticals \*2. As of end of December, 2024. Otsuka Holdings and consolidated subsidiaries.

#### Organizational Structure



Company Name	Otsuka Holdings Co., Ltd.
Established	July 8, 2008
President and Representative Director, CEO	Makoto Inoue
Capital	81.69 billion yen
Head Office	2-9 Kanda-Tsukasamachi, Chiyoda-ku, Tokyo
Business Description	Strategic management and oversight of the group companies, and provision of specialized business services as a holding company of the group



#### Sustainability Mission

**Financial Highlights** 

**Revenue by Business Segment** 

(FY2024)

Guided by its corporate philosophy, the Otsuka group works to solve social issues through its businesses and contribute to the creation of a healthy and sustainable society, while achieving growth.



For more information about Otsuka Holdings







**Revenue by Geographical Segment**